

Virginia Industries for the Blind
Market Basket Report July 2026
Top Selling Products to State Agencies

Item	Our Price to state buyers	Competitor Price for comparable item	VIB SAVINGS	Annual savings by using VIB	Notes
BEDDING					
NYLON DK. BLUE 36x80x00	\$145.00	\$160.00	9%	\$151,530.00	www.nathosp.com
MICROVENT FELT GREEN PILLOW	\$8.75	\$15.82	45%	\$153,129.13	www.globalindustrial.com
VINYL CLEAR 30x80x4.5	\$90.00	\$101.70	12%	\$163,753.20	www.americandetentionsupplies.com/
SEASONING					
CHILI POWDER 1LB	\$5.90	\$5.98	1%	\$56.96	www.webstaurantstore.com
CINNAMON - GROUND - 1LB	\$4.49	\$5.75	22%	\$362.88	www.webstaurantstore.com
PAPRIKA - GROUND - 1LB	\$5.40	\$6.75	20%	\$355.05	www.webstaurantstore.com
GARLIC POWDER 1LB	\$5.28	\$5.40	2%	\$180.00	www.webstaurantstore.com
PEPPER - BLACK - GROUND - 25LB	\$101.48	\$119.99	15%	\$22,026.90	www.webstaurantstore.com
REFLECTIVE GARMENTS					
TRAFFIC YEL XL CL3 W/VDOT LOGO	\$25.00	\$29.30	15%	\$39,108.50	www.trafficsafetystore.com
HWY. L-XL CLASS 3 NO LOGO	\$12.00	\$14.15	15%	\$16,516.30	www.trafficsafetystore.com
SHORT SLEEVE 2X T-SHIRT	\$35.00	\$44.70	22%	\$101,888.80	www.trafficsafetystore.com
LONG SLEEVE XL T-SHIRT	\$45.00	\$41.70	-8%	(\$17,433.90)	www.trafficsafetystore.com
WRITING INSTRUMENTS					
PENCIL 2 SHARPENED # 12886	\$3.25	\$3.99	19%	\$14,731.18	www.staples.com
DRY ERASE MARKERS- 4/PK	\$5.50	\$5.99	8%	\$5,077.38	www.staples.com
GEL RETRAC MED BLK RGM-2000	\$14.25	\$15.99	11%	\$24,777.60	www.staples.com
SHARPIE PERM FINE BK	\$10.56	\$12.69	17%	\$32,256.72	www.staples.com
HIGHLIGHTER BRD TIP YEL	\$7.21	\$7.50	4%	\$3,233.79	www.staples.com
OFFICE SUPPLIES					
WHISTLE KLEEN DRYBOARD ERASER	\$3.50	\$3.99	12%	\$6,129.90	www.staples.com
WHISTLE KLEEN DRYBOARD CLEANER	\$4.94	\$7.34	33%	\$8,385.60	www.staples.com
WHITE BOARD WIPES/ 50 TUB	\$7.05	\$7.32	4%	\$651.24	www.staples.com
MOPS					
MOP HANDLE - FIBERGLASS FINISH	\$199.10	\$228.00	13%	\$43,725.70	www.uline.com
MOP HANDLE - WOODEN FINISH	\$106.50	\$156.00	32%	\$12,375.00	www.uline.com
SANITIZER					
PURELL® SANITIZING WIPES	\$94.70	\$101.99	7%	\$23,087.43	www.staples.com
GOJO® POMEERRY FOAM HANDWASH	\$59.89	\$79.09	24%	\$22,406.40	www.staples.com
GOJO® Green Certified Foam	\$96.17	\$105.49	9%	\$6,887.48	www.staples.com
PURELL® ADVANCED GRN CERTIFIED	\$82.31	\$82.59	0%	\$1,777.16	www.staples.com
GLOVES					
NITRILE GLOVE-MED	\$13.10	\$17.00	23%	\$748,733.70	www.uline.com
VINYL POWDER-FREE LARGE	\$10.15	\$11.00	8%	\$122,160.30	www.uline.com
LATEX POWDER-FREE MEDIUM	\$12.00	\$16.50	27%	\$113,598.00	www.uline.com
FIRE EXTINGUISHERS					
FE INSPECTION TAGS (10 EA)	\$4.95	\$5.99	17%	\$3,421.60	www.grainger.com
FIRE EXTINGUISHER WALL MOUNT	\$4.00	\$4.00	0%	\$0.00	www.grainger.com
FIRE EXTINGUISHER 10-LB	\$75.00	\$115.00	35%	\$414,120.00	www.grainger.com
RECERTIFIED AND REFILL ABC 5-LB	\$45.00	\$74.00	39%	\$165,155.00	www.grainger.com
FIRE EXTINGUISHER ABC-10-LB	\$85.00	\$115.00	26%	\$66,930.00	www.grainger.com
			16%	\$2,471,095.00	Saved vs market savings*
*Note: Data is based on YTD July 1, 2025 - June 09, 2026					